SMARTCITY EXPO USA

SEPTEMBER 14-15, 2022 MIAMI BEACH CONVENTION CENTER

Building Smart, Equitable, and Sustainable 21st Century Cities

A White House Summit for Democracy Year of Action Initiative





IN PARTNERSHIP WITH:



For the first time in history, cities and states have the opportunity to
Ieapfrog into the future.

The American Rescue Plan and the Infrastructure Investment and Jobs Act provide a once in-ageneration opportunity to develop **smart**, **equitable**, and **sustainable** 21st century cities. They are catalysts for deploying inclusive and disruptive technology to bridge the racial wealth and equity gap. From blockchain and cryptocurrency to urban air mobility, electrification, cybersecurity, next gen infrastructure, AI and edge technology, big data, climate resiliency, education equity, and the future of work, join us at **Smart City Expo USA** as we prepare cities for tomorrow while solving urgent issues of today.



THE NUMBERS

Building Smart Cities: \$1.2 Trillion Infrastructure Investment and Jobs Act

Roads and Bridges	Water Infrastructure \$55 Billion	Environment \$21 Billion	Electric Vehicle Charging Stations
Roadways	Cybersecurity and Climate Change	Ports	Electric School Buses
\$66 Billion		\$17 Billion	\$7.5 Billion
Broadband	Public Transit	^{Safety}	
\$65 Billion	\$39 Billion	\$11 Billion	
Power Grid \$65 Billion	Airports \$25 Billion	Western Water Infrastructure	



Welcome to **Miami**, where the **Future is Now**.



Francis X. Suarez Mayor, City of Miami President, U.S. Conference of Mayors

Every company today-from cars and banks to governments—is now a tech company. Algorithms, sensors, blockchain, and cloud storage are foundations of the future, creating new efficiencies and accelerating the pace of innovation. While we must mitigate the risks involved, we must also harness the democratization, decentralization, and disruption that is leading to more access to capital, opportunities for empowerment, and the advancement of human progress.

We have an extraordinary opportunity to build generational prosperity. Combining low taxes, a \$100 million SoftBank investment in Miami-based startups, the relocation of top Venture Capital firms such as Founders Fund and General Catalyst, millions of dollars to drive diverse tech talent, and a web3 ecosystem, it's no wonder that Miami is building the country's leading and most inclusive innovation economy. Connecting a top international airport, a vibrant arts and culture scene, and great weather with a commitment to combatting climate change, Miami shines bright as one of the top emerging tech cities in the U.S. and the ideal host of Smart City Expo USA.

As Mayor of Miami and the 80th President of the U.S. Conference of Mayors, I am honored to partner with Fira de Barcelona to host Smart City Expo USA and convene the most brilliant minds to build cities of the future. I invite all of you to bring your "moonshot" ideas, your transformative startups, your frontier technologies, and your desire to make a difference to Miami in September. We hope you join us in future proofing our cities and building a hopeful and sustainable tomorrow-the time is now!



Miami: The Capital of Capital

"It's not a moment, it's a movement."

"How can I help?" tweet yields strong and sustained venture capital

/ First city to embrace cryptocurrency MiamiCoin has raised \$5.25MM for city resources

Tax-Friendly Environment No personal income tax and low corporate taxes

Healthiest City in America Year-round sunshine and beach access

Top International Airport Gateway to the Americas

"There has never been a better time to be an entrepreneur than right now, or a better city to do it from than Miami."

> Marcelo Claure Former COO, SoftBank



SMARTCITY EXPO WORLD CONGRESS

OUR PARTNER

Smart City Expo World Congress

Smart City Expo World Congress (SCEWC) is the world's leading event for cities. Hosted annually in Barcelona since 2011, SCEWC has globally expanded to Brazil, Chile, Qatar, Japan, Mexico, Argentina, and the U.S. In years past, Barcelona welcomed:

Visitors

24,000+ 1,000+

Exhibitors

Cities

7()()+

Speakers





#BUILDBACKBETTER

Now and Next: We Are Solving Urgent Issues

From developing a skilled workforce of the future to financing 21st century infrastructure, advancing renewable energies, improving health outcomes, promoting civic engagement, and ensuring technological interoperability, we are building smart, equitable, and sustainable cities of tomorrow, today.

Infrastructure

- Broadband / Satellites
- 🗸 5G / 6G
- ✓ Airports / Ports
- Affordable Housing
- Electrification
- Digital Twins
- ✓ Waste and Water
- Urban Planning
- ✓ IoT / InfraTech
- ✓ Roads / Bridges
- Resiliency and Sustainability

Safety, Equity & Civic Engagement

- ✓ Digital Inclusion
- ✓ Future of Work
- STEAM
- Anti-Displacement
- Education Equity / HBCUs
- Public Art
- ✓ VC / Entrepreneurship
- Criminal Justice
- Ethics and Privacy
- Public Safety
- Procurement

Clean Energy & Sustainability

- Electrification
- ✓ Power Grids
- Circular Economy
- Renewable Energies
- Net Zero
- Decarbonization
- ✓ Storm Surge
- Energy Optimization
- Battery and Storage
- Land Use Policies

Architecture, Culture & Design

- ✓ Vertical Forests
- Revitalization and Renewal
- Placemaking
- Anti-Displacement
- ✓ Public Art
- Justice by Design

Mobility & Transportation

- Drones
- Traffic Management
- Public Transit
- Integrated Mobility
- Electric Vehicles
- 🗸 MaaS
- Open Data
- Logistics
- Autonomous Transportation
- ✓ Aerial Transportation
- Hyperloop Technologies
 - Supersonic Transportation

Finance

- V PPP
 - FinTech
 - Private Equity
 - Venture Capital
 - Municipal Finance
 - Pension Funds
 - Crypto / Bitcoin
 - ✓ Blockchain
 - ESG Investments
 - Entrepreneurship

Frontier Technologie

- Cloud
- Big Data
- NFTs
- Blockchain
- Bitcoin
- 🖊 🗛 A.I. / Edge
- ✓ Web3
- Cryptocurrency
- Cybersecurity
- Biometrics
- Robotics
- ✓ AR/VR
- ✓ eSports/Gaming
- Metaverse

Health & Wellness

- AgTech
- Public Health
- Health Access
- Food Security
- ✓ Urban Farms
- Wearables
- Urban Planning



Opportunities for **Engagement**

Join us for **a week of activities** across the City of Miami. From installations and tours to keynotes, plenaries, breakouts, and workshops, Smart City Expo USA will include 200+ of the world's most brilliant minds building equitable and inclusive 21st century cities using AI, data analytics, edge technology, sensors, heat maps, broadband, the cloud, open data, and so much more. Interact with global entrepreneurs and companies deploying high-speed networks, supercomputers, blockchain, visualization models, drones, new mobility options, and tomorrow's technologies to futureproof our cities today.

Mon, Sept 12

- ✓ Installations / Tours
- ✓ Talks / Workshops
- Evening Events

Tue, Sept 13

- ✓ Installations / Tours
- ✓ Talks / Workshops
- Opening Night Reception

Wed, Sept 14

- ✓ Conference and Expo
- ✓ Evening Reception

Thu, Sept 15

- ✓ Conference and Expo
- ✓ Closing Night Reception





PRELIMINARY AGENDA

Sept 14-15, 2022

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8:00 am	VIP Breakfast	1:45 pm	Stage I: Panel
			Stage II: Panel
8:30 am	Registration		Finance Forum: Panel
			Future Forum: Lightning Talks
9:30 am	Keynote		Founders Forum: Lightning Talks
			Open Forum: Startup Pitches
10:00 am	Plenary		
		2:30 pm	Keynote
10:45 am	Networking Break		
		3:00 pm	Networking Break
11:00 am	Stage I: Panel		
	Stage II: Panel	3:15 pm	Stage I: Panel
	Finance Forum: Panel		Stage II: Panel
	Future Forum: Lightning Talks		Finance Forum: Panel
	Founders Forum: Lightning Talks		Future Forum: Lightning Talks
	Open Forum: Startup Pitches		Founders Forum: Lightning Talks
			Open Forum: Startup Pitches
12:00 am	Lunch Break / VIP Lunch		
		4:00 pm	Keynote
1:00 pm	Stage I: Panel		
	Stage II: Panel	4:30 pm	Plenary
	Finance Forum: Panel		
	Future Forum: Lightning Talks	5:15 pm	Happy Hour / VIP Reception
	Founders Forum: Lightning Talks		
	Open Forum: Startup Pitches		



Top Thought Leaders

Many of the world's top government officials, CEOs, NGOs, and entrepreneurs have spoken at smart city events curated by our leadership.

*Title of speakers are at time of participation

INTERNATIONAL GOVERNMENT OFFICIALS

Gu.ni Th. Jóhannesson President, Republic of Iceland

Kajsa Ollongren Deputy Prime Minister, Kingdom of the Netherlands

Hon. Amarjeet Sohi Minister of Infrastructure, Government of Canada

Giuseppe Sala Mayor, City of Milan

Marianne Borgen Mayor, City of Oslo

Jan Vapaavouri Mayor, City of Helsinki

Ahmed Aboutaleb Mayor, City of Rotterdam

Gregor Robertson Mayor, City of Vancouver

U.S. GOVERNMENT OFFICIALS

Bill de Blasio Mayor, City of New York

Rahm Emanuel Mayor, City of Chicago

Michael J. Hancock Mayor, City of Denver

Steve Benjamin Mayor, City of Columbia

Keisha Lance Bottoms Mayor, City of Atlanta

Hardie Davis, Jr. Mayor, City of Augusta

Bryan Barnett Mayor, City of Rochester Hills

Kirk Caldwell Mayor, City of Honolulu

Andy Berke Mayor, City of Chattanooga

Sly James Mayor, Kansas City

Mark Stodola Mayor, City of Little Rock

Karen Freeman-Wilson Mayor, City of Gary

Gary McCarthy Mayor, City of Schenectady

J. Phillip Thompson Deputy Mayor, City of New York

Miguel Sangalang Deputy Mayor, City of Los Angeles **Tishaura Jones** Treasurer, City of St. Louis

Michael Nutter Fmr Mayor, City of Philadelphia

Michael Huerta Fmr Administrator, FAA

Mark Dowd Fmr Deputy Asst Secretary, U.S. Dept of Transportation

Suzanne Spaulding Fmr Under Secretary, Dept of Homeland Security

Rick Cotton Executive Director, The Port Authority of NY & NJ

Ali Chaudhry Deputy Secretary for Transportation, State of NY

Kristen Titus CIO, State of New York

Samir Saini Commissioner, Dept of IT & Telecom, City of New York

Victor Calise Commissioner, Mayor's Office for People with Disabilities, City of New York

Kishia L. Powell Commissioner, Dept of Watershed Management, City of Atlanta

Dan Zarrilli Chief Resilience Officer, City of New York **Polly Trottenberg** Commissioner, Dept of Transportation, City of New York

Keith Kerman Chief Fleet Officer, City of New York

Linda Lopez Chief of Office of Immigrant Affairs, City of Los Angeles

Karina Ricks Director, Dept of Mobility & Infrastructure, City of Pittsburgh

Jeff Merritt Director of Innovation, City of New York

John Paul Farmer CTO, City of New York

Archana Vemulapalli CTO, District of Columbia

Michael Stevens CIO, City of Columbus

Grace Simrall CIO, City of Louisville

Denise Riedl CIO, City of South Bend

Dr. Amen Ra Mashariki Chief Analytics Officer, City of New York

Jeanethe Falvey Chief Digital Officer, City of Boston

Joshua Schank CIO, LA Metro



Dr. Aisha Bin Bishr

Mirik Milan

of Barcelona

Néiia Lanouar

Liora Shechter

Marijn Fraanje

Rob Meikle

Ger Baron

CIO, City of Paris

CIO, City of Tel Aviv

CTO, City of Amsterdam

CIO, City of The Hague

CIO, City of Toronto

Director General, Smart Dubai

Night Mayor, City of Amsterdam

Gerardo Pisarello Prados

First Deputy Mayor, City

VISIONARY LEADERS

Dan Doctoroff CEO, Sidewalk Labs

Diane Hoskins Co-CEO, Gensler

William H. Rogers, Jr. CEO, SunTrust Banks

Jay Walder CEO, Motivate

Patrick Decker CEO, Xylem

Scott Rechler CEO, RXR Realty

Derek Schiller CEO, Atlanta Braves

Alex Taylor CEO, Cox Enterprises

L. Jay Cross President, Related Hudson Yards

Don Katz CEO, Audible

Jane Garvey North American Chairman, Meridiam

Brenden Millstein CEO, Carbon Lighthouse

Graeme Conway Senior Managing Director, Macquarie

Bruce Hogg Senior Principal, Canada Pension Plan Investment Board **Joe Lubin** CEO, ConsenSys

Jalak Jobanputra Founder, Future\Perfect Ventures

Sandra Ro CEO, Global Blockchain Business Council

Susan Gray Global Head of Corporate and Infrastructure Ratings, S&P

Margaret Anadu Managing Director, Urban Investment Group, Goldman Sachs

Scott Sherin Vice President, Alstom

Carlo Ratti Director, MIT Senseable City Lab

Stefano Boeri Founder, Studio Stefano Boeri Architetti

Paula Antonelli Senior Curator, MoMA

Katherine Oliver Principal, Bloomberg Associates

Yolanda Daniel VP, Federal Reserve Bank of Chicago

Alex Fischer CEO, Columbus Partnership

Caryl Stern CEO, UNICEF USA **Dr. Bernice A. King** CEO, The King Center

Brandee McHale President, Citi Foundation

Alice Charles Urban Innovation Lead, World Economic Forum

Lise Kingo CEO, UN Global Compact

Wes Moore CEO, Robin Hood

Jim Clark CEO, Boys & Girls Club of America

Jake Wood CEO, Team Rubicon

Michael Berkowitz President, 100 Resilient Cities

Corinne Kisner Executive Director, NACTO

Simone Brody Executive Director, What Works Cities

Lilian Coral Director, Knight Foundation

Jessica Baird VP, Social Impact, BlackRock

Bruce Katz Co-Founder, New Localism Advisors

Jon McNeill COO, Lyft Tip "T.I." Harris Artist, Entrepreneur & Activist

Felecia Hatcher Co-Founder, Code Fever

Ambassador Andrew J. Young Chairman, Andrew J. Young Foundation

Toni Townes-Whitley Corporate VP, Microsoft

Del White Global Managing Director, Cisco

Rohan Patel Senior Director, Tesla

Dominic Vergine Head of Sustainability, ARM

Donnel Baird CEO, BlocPower

Miguel Gamiño Head of Global Cities, Mastercard

Sarah Hunter Director, Public Policy, X

Amrit Dhir Head of Startups, Google

Chris Heivly VP of Innovation, Techstars

Jeffrey Sachs Professor, Columbia University

Ralph Clark CEO, Shotspotter

Stephen Pair CEO, BitPay **Crystal Lassiter** Sr. Director, Global Sustainability, UPS

Martin Davis CIO, Southern Company

Liza Milagro Sustainability Manager, Hartsfield-Jackson Airport

Derrick Morgan Managing Partner, KNGDM Group

Eric Tanenblatt Global Chair of Public Policy & Regulation, Dentons

Cassie Roach Managing Director, Cisco

Juliet Scott-Croxford CEO, Worth

Joanna Smith Ramani Managing Director, Financial Security, Aspen Institute

Ryan Wilson CEO, The Gathering Spot

Justin Bean Director of Smart Spaces, Hitachi Vantara

Rebecca DeHart CEO, Fair Count

John Forté Artist and Activist

David Hopping CEO, Smart Infrastructure USA, Siemens

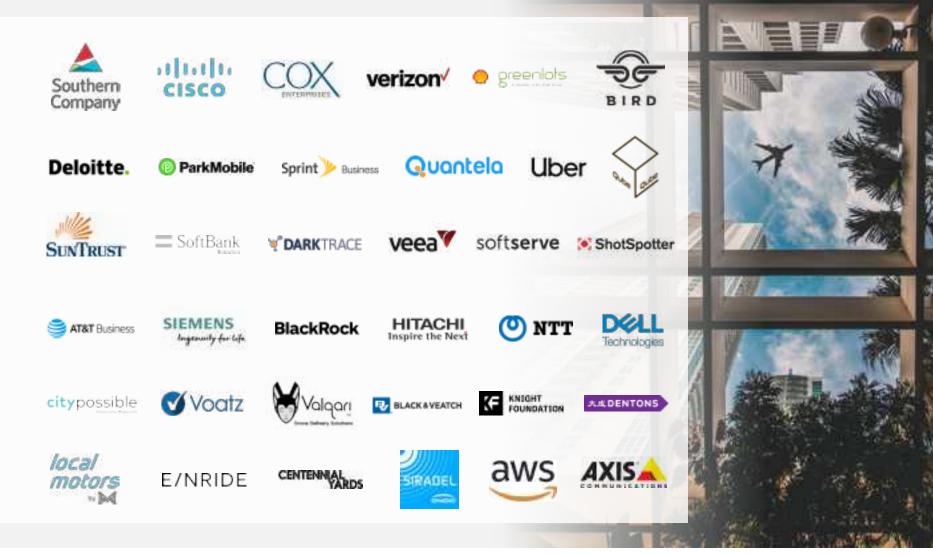


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PAST SPONSORS

We Partner with Visionaries

Our past sponsors and partners have led the charge on equitably and sustainably futureproofing our cities through leading technologies, cutting-edge innovations, and best-in-class services.







*Cost of build out and insurance to be borne by Sponsor



SEPTEMBER 14-15, 2022 MIAMI BEACH CONVENTION CENTER

Visionary Sponsor

Investment **\$750,000** Limited to 4

- ✓ Official Sponsor of September 14 Evening Reception
- Participation in Mainstage Plenary Discussions
- ✓ Expo Space (20x40)*
- On-Site Activation Opportunity (tech demonstration, installation, roundtables, or workshops)*
- ✓ 2 Private Meeting Rooms (20x20)
- ✓ Curated 1:1 Meetings
- Venue Signage Opportunities
- ✓ Off-Site Activation Opportunity (tours, workshops, living lab)
- Logo visibility across all physical, digital, and mobile platforms
- Exclusive social media and email marketing content
- ✓ Access to attendee list (name and title only)
- ✓ 80 conference passes
- ✓ 20% discount on additional conference passes

*Cost of build out and insurance to be borne by Sponsor

Disruptor Sponsor

Investment \$500,000

- Participation in Mainstage Plenary Discussions
- ✓ Expo Space (20x30)*
- On-Site Activation Opportunity (tech demonstration, installation, roundtables, or workshops)*
- ✓ 2 Private Meeting Rooms (20x20)
- ✓ Curated 1:1 Meetings
- ✓ Venue Signage Opportunities
- Off-Site Activation Opportunity (tours, workshops, living lab, happy hour)
- Logo visibility across all physical, digital, and mobile platforms
- Exclusive social media and email marketing content
- Access to attendee list (name and title only)
- ✓ 60 conference passes
- ✓ 20% discount on additional conference passes

*Cost of build out and insurance to be borne by Sponsor



SEPTEMBER 14-15, 2022 MIAMI BEACH CONVENTION CENTER

Innovator Sponsor





- Participation in Panel Discussion
- Expo Space (20x20) or On-Site Activation Opportunity (tech demonstration, installation, roundtables, or workshops)*
- ✓ 1 Private Meeting Room (10x10)
- ✓ Curated 1:1 Meetings
- ✓ Venue Signage Opportunities
- Logo visibility across all physical, digital, and mobile platforms
- Exclusive social media and email marketing content
- Access to attendee list (name and title only)
- ✓ 40 conference passes
- ✓ 20% discount on additional conference passes

Pioneer Sponsor

Investment \$95,000

- Participation in Forum Discussion
- Expo Space (20x10) or On-Site Activation Opportunity (tech demonstration, installation, roundtables, or workshops)*
- ✓ Logo visibility across all physical, digital, and mobile platforms
- ✓ Social media and email marketing content
- ✓ 10 conference passes
- ✓ 20% discount on additional conference passes

*Cost of build out and insurance to be borne by Sponsor

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Exhibitor

Join us an Exhibitor to showcase your technology and smart city solutions to our highly-curated audience. Customize your floor space or work with our production team to make your exciting visions come to life.

space	cost	space	cost
10x10	\$4,200	20x50	\$50,000
20x10	\$8,400	20x60	\$58,800
30x10	\$12,600	20x70	\$68,600
20x20	\$20,400	20x80	\$78,400
20x30	\$30,600	50x50	\$115,000
20x40	\$40,800	50x60	\$135,000

Additional Sponsorship Opportunities

Want to find other ways to get your brand or products noticed? Our team welcomes the opportunity to curate meaningful engagement opportunities for you.

- ✓ Cafés
- ✓ Lounges
- ✓ VIP Room
- ✓ Press Room
- ✓ Installations
- ✓ LED Screens
- ✓ Private Events
- ✓ Workshops / Living Labs
- ✓ Banners / Wraps / Window Tiles

*No pipe and drape permitted. Cost of build out, power, internet, furniture, and insurance to be borne by Sponsor.



OUR TEAM

Meet our Leadership

Our leadership consists of seasoned professionals at the intersection of technology, sustainability, sports, justice, and entertainment who have the trust of mayors, CEOs, NGOs and entrepreneurs and collaborate with the world's brightest minds on the topics of tomorrow.



Aarti Tandon CEO, Smart City Expo USA linkedin.com/in/smartcityexpousa

Ms. Tandon is a human rights lawyer and smart cities expert who has been deeply committed to building inclusive economies for the last twenty years. Prior to serving as the CEO of Smart City Expo USA, she served as Co-Founder and CEO of Smart City Expo Atlanta and Executive Director of Smart Cities New York. Ms. Tandon has convened 1000+ global leaders from presidents, ministers, mayors, NGOs, and CEOs, to leading policymakers and entrepreneurs on building smart, equitable, and sustainable 21st century communities by harnessing the \$3T global smart city marketplace. She secured a Presidential Commutation in 2008, has produced feature documentaries ranging from human rights to clean energy, and is a global advisor to cities on issues of tech and equity. She is an Aspen/ADL Civil Society Fellow, member of the World Economic Forum's G20 Global Smart City Alliance, and a frequent speaker on criminal justice reform, smart cities, and public policy.



Terry Cecil Chief Sponsor Advisor, Smart City Expo USA linkedin.com/in/terrycecil

Terry Cecil serves as the CEO and Chief Sustainability Officer for the International Sponsor Council, the world trade association for corporate sponsors. Mr. Cecil has extensive experience and leadership with the sales and marketing of global partnerships including having served as a vice president of IMG, senior vice president of Octagon, and vice president of marketing for HGTV and DIY television networks. He also served as global head of sponsorships for the XPRIZE Foundation which focuses on creating solutions for world challenges. Mr. Cecil served on the U.S. development team for the creation of ISO 20121, the world standard for sustainable event management.



CATAPULT







Catapult

Catapult is a leading international experiential event production agency providing full-service, resultsfocused booth design and build. We provide endto-end services including design briefs, renderings, site services, fabrication and installation, booth management and staffing, and post-event report.

thisiscatapult.com









SMART**CITY**

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Join us in Building Smart, Equitable, and Sustainable 21st Century Cities

Contact us at: <u>info@smartcityexpousa.com</u> <u>sales@smartcityexpousa.com</u> 917.239.7227





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